

2007



ANNUAL
REPORT



Established in 1955, the A. O. Smith Foundation has been supported by donations from the profits of A. O. Smith Corporation. The Foundation has provided over \$29 million in financial support for worthwhile community organizations, institutions, and programs.

In 1985, the Foundation established a Matching Gift Program to encourage employees of the corporation to financially support education. The Foundation believes education to be one of the most important investments individuals can make in the future. Under the terms of the program, the Foundation matches dollar for dollar, up to a maximum of \$3,000 per year, all employee contributions to qualified colleges, universities and high schools.

The Foundation also supports a scholarship program to assist employees' children who plan to continue education in college or vocational-technical school. Renewable scholarships are offered each year for full-time study at an accredited institution of the student's choice.

MISSION / GUIDELINES

The A. O. Smith Foundation is a private, nonprofit organization that contributes to qualifying charitable, educational, human services, scientific, literary, cultural, arts, and civic organizations located primarily in communities where A. O. Smith Corporation has manufacturing facilities.

The Foundation's contributions are aimed at strengthening higher education throughout the country; promoting the civic, cultural and social welfare of communities; and advancing medical research and improving local health services where A. O. Smith plants are located.

As a major manufacturer with plants in a number of communities, A. O. Smith Corporation is particularly aware of the impact business has on society. Not only does a corporation have the opportunity to improve society by creating new jobs and introducing new technologies and products, but a healthy and profitable corporation also has the financial and human resources needed to make significant social contributions.

A. O. Smith employees are encouraged to take an active part in civic affairs, serving as hospital and YMCA board members, advisors to Junior Achievement, outside consultants to minority businesses, chairpersons of United Way, university and college trustees, various fund raising programs, and in many other capacities.

A. O. Smith Corporation depends on the public to purchase its products and services to generate the profits that enable it to grow and prosper. Therefore, socially responsible actions and contributions for the benefit of all people are good business practices. Since A. O. Smith's growth and health are largely dependent on the growth and health of the communities in which it resides, it is in A. O. Smith's interests to contribute to local programs and organizations. The contributions help improve the quality of life in the communities and help make them thriving, attractive places for people to live, work and raise their families.

APPLICATION PROCEDURES

No specific application form is required to request support from the A. O. Smith Foundation. However, inquiries should be made on your organization's letterhead and include the following information:

- Verification of IRS 501 (c)(3) tax-exempt status
- Exact name and location of the organization
- Description of the organization, including objectives & purpose
- Geographic area served by the organization
- Explanation of the activity for which support is being requested
- Description of the benefits and who will receive them
- Amount of support being requested
- Budget information, including other sources of income
- Plans for reporting results

In addition to the letter, include any brochures, pamphlets or other printed material describing your organization in greater detail to support your application.

Letters of inquiry and other supporting information should be addressed to:

Mr. Edward J. O'Connor
A. O. Smith Foundation, Inc.
P. O. Box 245008
Milwaukee, WI 53224

The Bylaws of the A. O. Smith Foundation prohibit contributions to politically active organizations or any other organization whose chief purpose is to influence legislation. The Foundation makes very few contributions in amounts less than \$500.

Although the Foundation does not have a deadline for applications, proposals to be considered for the following year's budget must be received by the end of October. Requests for assistance are generally reviewed in the order in which they are received and a written response is provided to each applicant.

ORGANIZATION AND ADMINISTRATION

The A. O. Smith Foundation is governed by a five-member Board of Directors and its operations are administered by the Foundation's Secretary, who is a member of the Board.

The annual meeting of the Foundation's Board of Directors is held in June. Special meetings are held periodically throughout the year as deemed necessary by the President or Secretary.

The Foundation's fiscal year is January 1 through December 31.

BOARD OF DIRECTORS

Paul W. Jones
Edward J. O'Connor
Robert J. O'Toole
Mark A. Petrarca
Bruce M. Smith

OFFICERS

Bruce M. Smith – President
Robert J. O'Toole – Vice President
Edward J. O'Connor – Secretary
John J. Kita – Treasurer

SUMMARY OF CONTRIBUTIONS FOR 2007

During its 2007 calendar year, the A. O. Smith Foundation contributed \$1,211,230 to approximately 229 organizations, institutions, and programs operating or headquartered in 19 states.

A summary of the Foundation's 2007 contributions by giving category is as follows:

Education	32.5%
Human Services	20.2%
United Way	18.4%
Civic & Cultural	18.1%
Health & Hospitals	10.8%

EDUCATION

ALAMANCE COMMUNITY COLLEGE

Graham, North Carolina
Support educational activities

AMERICAN PRIVATE ENTERPRISE SYSTEM

Scottsville, Kentucky
Support educational activities

ARCHDIOCESE OF MILWAUKEE

Milwaukee, Wisconsin
Support of Scholarship Program

ASSOCIATED COLLEGES OF ILLINOIS

Chicago, Illinois
Support independent education institutions in Illinois

BARTON ELEMENTARY SCHOOL

Milwaukee, Wisconsin
Sponsorship of summer program activities

BOONE COUNTY HIGH SCHOOL

Florence, Kentucky
Support educational programs

BUSINESS TODAY

Ashland City, Tennessee
Support of Foundation for Student Communication

CENTENNIAL HIGH SCHOOL

Franklin, Tennessee
Support educational programs

CHEATHAM COUNTY CENTRAL HIGH SCHOOL

Ashland City, Tennessee
Support educational programming

CHEATHAM COUNTY CHAMBER OF COMMERCE

Ashland City, Tennessee
Support educational programming

EDUCATION *(continued)*

COMMUNITIES IN SCHOOLS

Charlotte, North Carolina
Support educational activities

CREATIVE SHARP PRESENTATIONS

Milwaukee, Wisconsin
Support of Literacy Program

DAVEY CROCKET HIGH SCHOOL

Johnson City, Tennessee
Support educational activities

ECONOMICS WISCONSIN

Milwaukee, Wisconsin
Support economics' programs and competition

ENGINEERS & SCIENTISTS OF MILWAUKEE

Milwaukee, Wisconsin
Support of 2007 Rube Goldberg Machine Contest

FRANKLIN HIGH SCHOOL

Franklin, Tennessee
Support educational programs

HARPETH HIGH SCHOOL

Ashland City, Tennessee
Support educational programs

HARRISON COUNTY HIGH SCHOOL

Florence, Kentucky
Support educational programs

HERITAGE FOUNDATION

Franklin, Tennessee
Contribute to scholarship fund

HOPE CHRISTIAN SCHOOLS

Milwaukee, Wisconsin
Support of computer lab/technology center

EDUCATION *(continued)*

INDEPENDENCE HIGH SCHOOL

Franklin, Tennessee

Support educational programs

JAMES E. BASIL MIDDLE SCHOOL

Scottsville, Kentucky

Support special needs educational programs

JEFFERSON CENTER

Monrovia, California

Support character education programs

JUNIOR ACHIEVEMENT OF GREATER PUGET SOUND

Seattle, Washington

Support educational programs

JUNIOR ACHIEVEMENT OF WISCONSIN

Milwaukee, Wisconsin

Support educational programs

KENTUCKY INDEPENDENT COLLEGE FOUNDATION

Danville, Kentucky

Support independent educational institutions in Kentucky

LITERACY SERVICES OF WISCONSIN

Milwaukee, Wisconsin

Support adult literacy programs

MARQUETTE UNIVERSITY HIGH SCHOOL

Milwaukee, Wisconsin

Support scholarship programs

MC BEE ELEMENTARY SCHOOL

McBee, South Carolina

Support educational activities

MC BEE HIGH SCHOOL

McBee, South Carolina

Support educational activities

EDUCATION *(continued)*

MESSMER CATHOLIC SCHOOLS

Milwaukee, Wisconsin
Support development of school

MILWAUKEE INSTITUTE OF ART & DESIGN

Milwaukee, Wisconsin
Support educational programs

MILWAUKEE JOURNAL SENTINEL

Milwaukee, Wisconsin
Support Newspaper in Education Program

MILWAUKEE SCHOOL OF ENGINEERING

Milwaukee, Wisconsin
Support of Advanced Energy Technologies Laboratory

NOTRE DAME MIDDLE SCHOOL

Milwaukee, Wisconsin
Support of "Reaching the Future Campaign"

OAK VIEW ELEMENTARY SCHOOL

Franklin, Tennessee
Support educational activities

OHIO FOUNDATION OF INDEPENDENT COLLEGES

Columbus, Ohio
Support independent educational institutions in Ohio

PAGE HIGH SCHOOL

Franklin, Tennessee
Support educational programs

PAGE MIDDLE SCHOOL

Franklin, Tennessee
Support educational programs

PAVE

Milwaukee, Wisconsin
Support of scholarship program

EDUCATION *(continued)*

RIVEREDGE NATURE CENTER

Milwaukee, Wisconsin

Support education in preservation science

SOUTH CAROLINA INDEPENDENT COLLEGES & UNIVERSITIES

Columbia, South Carolina

Support independent educational institutions in South Carolina

ST. JOAN ANTIDA HIGH SCHOOL

Milwaukee, Wisconsin

Support scholarship funding

SYCAMORE HIGH SCHOOL

Ashland City, Tennessee

Support educational programs

THURGOOD MARSHALL SCHOLARSHIP FUND

Milwaukee, Wisconsin

Support scholarship programs

TIPP CITY SCHOOLS

Tipp City, Ohio

Support educational programs

TIPP MONROW COMMUNITY SERVICES

Tipp City, Ohio

Support of school activities

TRINITY ELEMENTARY SCHOOL

McBee, South Carolina

Support of school activities

UNITED NEGRO COLLEGE FUND

Milwaukee, Wisconsin

Contribute to annual operating fund

UNIVERSITY OF WISCONSIN SCHOOL OF BUSINESS

Milwaukee, Wisconsin

Support International Business Education

EDUCATION *(continued)*

UNIVERSITY SCHOOL OF MILWAUKEE

Milwaukee, Wisconsin

Support scholarship programs and Next Generation Campaign

URBAN DAY SCHOOL

Milwaukee, Wisconsin

Support of renovation of school

VAN CLEVE 6TH GRADE BUILDING

Troy, Ohio

Support of "Artist in Residency" Program

WINSTEAD ELEMENTARY SCHOOL

Franklin, Tennessee

Support educational programs

WISCONSIN CHAMBER OF COMMERCE FOUNDATION

Madison, Wisconsin

Support summer education program, Business World 2007

WISCONSIN EQUAL JUSTICE FUND, INC.

Milwaukee, Wisconsin

Support educational programs

WISCONSIN FOUNDATION FOR INDEPENDENT COLLEGES

Milwaukee, Wisconsin

Support independent educational institutions in Wisconsin

WISCONSIN LUTHERAN COLLEGE

Milwaukee, Wisconsin

Support of scholarship programs

WISCONSIN LUTHERAN HIGH SCHOOL

Milwaukee, Wisconsin

Support renewable scholarship fund

CIVIC & CULTURAL

AMERICAN PLAYERS THEATRE

Spring Green, Wisconsin
Support Educational Outreach Program

ASHLAND CITY FIREFIGHTERS FUND

Ashland City, Tennessee
Support community programs

BETTY BRINN CHILDREN'S MUSEUM

Milwaukee, Wisconsin
Support early childhood exhibits and programs

BOY SCOUTS OF AMERICA

Ashland City, Tennessee
Support scouting activities

BOY SCOUTS OF AMERICA

Charlotte, North Carolina
Support scouting activities

BOY SCOUTS OF AMERICA

Milwaukee, Wisconsin
Contribute to leadership recognition programs

BOY SCOUTS OF AMERICA

Scottsville, Kentucky
Support scouting activities

CAMP MANITO-WISH YMCA

Milwaukee, Wisconsin
Support of capital and endowment campaign

CHANNEL 10/36 FRIENDS, INC.

Milwaukee, Wisconsin
Support instructional television programming

CHEATHAM COUNTY SHERIFF'S DEPARTMENT

Ashland City, Tennessee
Support community services

CIVIC & CULTURAL *(continued)*

DISCOVERY WORLD

Milwaukee, Wisconsin

Support of Discovery World at Pier Wisconsin

FRATERNAL ORDER OF POLICE LODGE 81

Ashland City, Tennessee

Support civic service programs

FRATERNAL ORDER OF POLICE

Johnson City, Tennessee

Support of DARE Program

GIRL SCOUTS OF AMERICA

Ashland City, Tennessee

Support scouting activities

GIRL SCOUTS OF MILWAUKEE

Milwaukee, Wisconsin

Support Urban Outreach Program

GREATER MILWAUKEE COMMITTEE

Milwaukee, Wisconsin

Support of Milwaukee Public Schools Strategic Fund

HENRIETTA VOLUNTEER FIRE DEPARTMENT

Ashland City, Tennessee

Support community services

JOHNSON CITY FIRE DEPARTMENT

Johnson City, Tennessee

Support community services

MEBANE FIRE DEPARTMENT

Mebane, North Carolina

Contribute to general expenses

MEBANE PUBLIC LIBRARY

Mebane, North Carolina

Support library programs and activities

CIVIC & CULTURAL *(continued)*

MILWAUKEE ART MUSEUM

Milwaukee, Wisconsin

Support activities, programs and general expenses

MILWAUKEE PUBLIC LIBRARY

Milwaukee, Wisconsin

Sponsor awards recognition programs

MILWAUKEE PUBLIC MUSEUM

Milwaukee, Wisconsin

Support scientific and educational programs

MILWAUKEE SYMPHONY ORCHESTRA

Milwaukee, Wisconsin

Support Milwaukee Symphony activities

MILWAUKEE YOUTH ARTS CENTER

Milwaukee, Wisconsin

Support building renovation campaign

MONTGOMERY COUNTY COUNCIL FOR THE ARTS

Mt. Sterling, Kentucky

Support programs and activities

PARAMOUNT CENTER FOR THE ARTS

Johnson City, Tennessee

Support programs and activities

PLEASANT VIEW FIRE DEPARTMENT

Pleasant View, Tennessee

Support programs & services

SCOTTSVILLE FIRE DEPARTMENT

Scottsville, Kentucky

Support ongoing expenses and activities

UNITED PERFORMING ARTS FUND

Milwaukee, Wisconsin

Support Performing Arts Center activities

CIVIC & CULTURAL *(continued)*

VILLA TERRACE

Milwaukee, Wisconsin

Support programs and activities

WILLIAMSON COUNTY GIRL SCOUTS

Franklin, Tennessee

Support scouting activities

ZOOLOGICAL SOCIETY

Milwaukee, Wisconsin

Support school science and environmental education programs

HEALTH & HOSPITALS

ALAMANCE CASWELL MENTAL HEALTH

Burlington, North Carolina

Contribution to general operating expenses

AMERICAN CANCER SOCIETY

Ashland City, Tennessee

Support Relay for Life program

AMERICAN CANCER SOCIETY

Johnson City, Tennessee

Support Relay for Life program

AMERICAN CANCER SOCIETY

Mt. Sterling, Kentucky

Support Relay for Life program

AMERICAN CANCER SOCIETY

Sherman Oaks, California

Support Relay for Life program

AMERICAN HEART ASSOCIATION

Ashland City, Tennessee

Support heart disease research

AMERICAN HEART ASSOCIATION

McBee, South Carolina

Support heart disease research

AMERICAN HEART ASSOCIATION

Milwaukee, Wisconsin

Support community CPR training

AMERICAN LUNG ASSOCIATION

Milwaukee, Wisconsin

Support Children with Asthma Program

BLOOD CENTER OF SOUTHEASTERN WISCONSIN

Milwaukee, Wisconsin

Purchase of a live cell imaging station

HEALTH & HOSPITALS *(continued)*

CENTRAL KENTUCKY BLOOD CENTER

Lexington, Kentucky

Contribute to general operating expenses

CHILDREN'S HOSPITAL

Ashland City, Tennessee

Support children's healthcare system

CHILDREN'S HOSPITAL FOUNDATION

Milwaukee, Wisconsin

Support children's healthcare system

CHILDREN'S MEDICAL CENTER

Tipp City, Ohio

Support children's health care

EPILEPSY FOUNDATION OF SOUTHEAST WISCONSIN

Milwaukee, Wisconsin

Support epilepsy research

FROEDTERT HOSPITAL

Milwaukee, Wisconsin

Support Donald Schuenke Cancer Endowment

HOSPICE OF DAYTON

Tipp City, Ohio

Support hospice programming

HOSPICE OF MIAMI COUNTY

Troy, Ohio

Support hospice programming

MACC FUND

Milwaukee, Wisconsin

Support cancer research

MEDICAL COLLEGE OF WISCONSIN

Milwaukee, Wisconsin

Contribute to Healthcare 2007 campaign

HEALTH & HOSPITALS *(continued)*

MEDICAL COLLEGE OF WISCONSIN

Milwaukee, Wisconsin

Purchase Mass Spectrometer for CVR Center

MOUNTAIN STATES HEALTH FOUNDATION

Johnson City, Tennessee

Support of children's hospital

NATIONAL MULTIPLE SCLEROSIS SOCIETY

Milwaukee, Wisconsin

Support Women's Against MS Initiative

ST. ANN CENTER FOR INTERGENERATIONAL CARE

Milwaukee, Wisconsin

Support of construction of overnight respite care facility

ST. MARY'S FOUNDATION - MILWAUKEE

Milwaukee, Wisconsin

Support of dermatome and skin mesher equipment

SHRINE CIRCUS FUND

Johnson City, Tennessee

Support Children's Burn Center

TIPP CITY EMERGENCY SERVICES

Tipp City, Ohio

Contribute to general fund expenses

UNITED CEREBRAL PALSY

Milwaukee, Wisconsin

Support organization's programming

VANDERBILT CHILDREN'S HOSPITAL

LaVergne, Tennessee

Support of children's healthcare system

HUMAN SERVICES

ALAMANCE COUNTY RESCUE

Graham, North Carolina

Support rescue service operation expenses

ALLIANCE FOR CHILDREN AND FAMILIES

Milwaukee, Wisconsin

Support community outreach services

AMERICAN RED CROSS

Milwaukee, Wisconsin

Support programs and services

AWE, INC.

Milwaukee, Wisconsin

Support Outreach Program

BOYS & GIRLS CLUB OF GREATER MILWAUKEE

Milwaukee, Wisconsin

Support Youth Literacy Program

BOYS & GIRLS CLUB OF HARTSVILLE

Hartsville, South Carolina

Support programs & services

BUSINESS ROUNDTABLE

Washington, DC

Support Gulf Coast Workforce Development Initiative

CHILD CRISIS CENTER OF EL PASO

El Paso, Texas

Support programs and services

CHILDREN'S SERVICE SOCIETY OF WISCONSIN

Milwaukee, Wisconsin

Support Respite Care Program

COA YOUTH & FAMILY CENTERS

Milwaukee, Wisconsin

Support early childhood and family support services

HUMAN SERVICES *(continued)*

CRISIS ASSISTANCE MINISTRIES

Charlotte, North Carolina
Support programs and services

CRISIS CLINIC 2-1-1 PROGRAM

Renton Washington
Support community programs

DAME LA MANO

El Paso, Texas
Support programs and services

DARLINGTON COUNTY HABITAT FOR HUMANITY

McBee, South Carolina
Support on-going building programs

DAWN OF HOPE FOUNDATION

Johnson City, Tennessee
Support programs and services

EXCHANGE CLUB FAMILY CENTER

Ashland City, Tennessee
Support programs and services

FAMILY SERVICE OF CINCINNATI AREA

Cincinnati, Ohio
Support continuing programs

FRANKLIN CITY BOYS & GIRLS CLUB

Franklin, Tennessee
Support programs and services

HABITAT FOR HUMANITY

Johnson City, Tennessee
Support on-going building programs.

HABITAT FOR HUMANITY, MILWAUKEE CHAPTER

Milwaukee, Wisconsin
Support on-going building programs

HUMAN SERVICES *(continued)*

HARTSVILLE RESCUE SQUAD

Hartsville, South Carolina

Support rescue services and activities

HOPEWELL VISION COMMUNITY DEVELOPMENT

McBee, South Carolina

Support programs and services

HUNGER TASK FORCE

Milwaukee, Wisconsin

Contribute to annual fund

HUNGRY KIDS INTERNATIONAL

El Paso, Texas

Support programs and services

JOHNSON CITY SENIOR CITIZEN CENTER

Johnson City, Tennessee

Support programs and activities

JOURNEY HOUSE

Milwaukee, Wisconsin

Contribute to programs and services

KADD-KICK ALCOHOL DRUG DEPENDENCY

Mt. Sterling, Kentucky

Support programs and services

LAKE ROBINSON RESCUE SQUAD

McBee, South Carolina

Support rescue services and activities

LUTHERAN SOCIAL SERVICES

Milwaukee, Wisconsin

Support programs and activities

MC BEE RESCUE SQUAD

Mc Bee, South Carolina

Support community services

HUMAN SERVICES *(continued)*

MILWAUKEE RESCUE MISSION

Milwaukee, Wisconsin

Support of programs and services

NEIGHBORHOOD HOUSE OF MILWAUKEE

Milwaukee, Wisconsin

Support community service programs

NEW BEGINNINGS ARE POSSIBLE

Milwaukee, Wisconsin

Support of renovation of facility

NEXT DOOR FOUNDATION

Milwaukee, Wisconsin

Support Renovation of Community Center

OPERATION NOEL

El Paso, Texas

Support community programs

PENFIELD CHILDREN'S CENTER

Milwaukee, Wisconsin

Support programs and services

RONALD MC DONALD HOUSE

Johnson City, Tennessee

Support programs and services

RONALD MC DONALD HOUSE

LaVergne, Tennessee

Support programs and services

SALVATION ARMY

El Paso, Texas

Support community relief programs and activities

SALVATION ARMY

Milwaukee, Wisconsin

Christmas Tree of Lights Campaign

HUMAN SERVICES *(continued)*

SECOND HARVEST FOOD BANK

Johnson City, Tennessee
Support community services

SECOND HARVEST OF WISCONSIN

Milwaukee, Wisconsin
Support community services

SOJOURNER TRUTH HOUSE

Milwaukee, Wisconsin
Support shelter and rehabilitation programs

TASK FORCE ON FAMILY VIOLENCE

Milwaukee, Wisconsin
Support community services

TIPP CITY COMMUNITY SERVICES

Tipp City, Ohio
Support community services

TRANSITIONAL LIVING SERVICES, INC.

Milwaukee, Wisconsin
Support community programs and services

UNION STATION FOUNDATION

Pasadena, California
Support shelter and rehabilitation programs

UNITED COMMUNITY CENTER

Milwaukee, Wisconsin
Support Early Education Center

VISITING NURSES ASSOCIATION OF WISCONSIN

Milwaukee, Wisconsin
Support Mobile Meals Program

VOLUNTEER SERVICE-VISUALLY HANDICAPPED

Milwaukee, Wisconsin
Support of visually handicapped programs & services

HUMAN SERVICES *(continued)*

WISCONSIN FAMILIES FOR HANDS AND VOICES

Milwaukee, Wisconsin

Support of programs and services

YMCA OF DARLINGTON

McBee, South Carolina

Support YMCA programs

YMCA OF GREATER DAYTON

Dayton, Ohio

Support of "new Opportunities Campaign"

YMCA OF MILWAUKEE

Milwaukee, Wisconsin

Contribute to Strong Kids Campaign and Black Achievers Program

YMCA OF SCOTTSVILLE

Scottsville, Kentucky

Support YMCA programs

UNITED WAY

UNITED WAY OF ALAMANCE COUNTY
Mebane, North Carolina

UNITED WAY OF BLUEGRASS
Mt. Sterling, Kentucky

UNITED WAY OF CHESTERFIELD COUNTY
Chesterfield, South Carolina

UNITED WAY OF EL PASO COUNTY
El Paso, Texas

UNITED WAY OF GREATER MILWAUKEE
Milwaukee Wisconsin

UNITED WAY OF HARTSVILLE
Hartsville, South Carolina

UNITED WAY OF JOHNSON CITY
Johnson City, Tennessee

UNITED WAY OF KERSHAW COUNTY
Kershaw, South Carolina

UNITED WAY OF KING COUNTY
Renton, Washington

UNITED WAY OF NORTHERN KENTUCKY
Florence, Kentucky

UNITED WAY OF SCOTTSVILLE
Scottsville, Kentucky

UNITED WAY OF TIPP CITY
Tipp City, Ohio

MATCHING GIFTS

Adelphi University

Alamance Community College Foundation, Inc.

Alverno College

Augustana College

Canterbury School

Carroll College

Carroll High School

Carthage College

Cedarburg Scholarship Fund

Chicago-Kent College of Law

Clemson University

College of Mount St. Joseph

East Carolina University

Fordham Preparatory School

Indiana University Foundation

Juvenile Diabetes Research Foundation

Kansas University Endowment Association

Marquette University High School

Michigan Technological University

Northwestern University

Ohio Northern University

Olivet Nazarene University

Purdue University

Saint Louis University

Tennessee Tech University

The Thacher School

MATCHING GIFTS *(continued)*

University of Evansville

University of Illinois

University of Minnesota Foundation

University of North Carolina at Chapel Hill

University of South Carolina Education Foundation

University of Wisconsin Foundation

University of Wisconsin - Madison

University School of Milwaukee

UW – Whitewater Foundation, Inc.

UWM Foundation, Inc.

Valparaiso University

Wabash College

Western Golf Association (Evans Scholars)

Wright State University Foundation

Xavier University

Yale University

UNITED STATES LOCATIONS OF A. O. SMITH OPERATING UNITS

World Headquarters & Corporate Technology Center

Milwaukee, Wisconsin

Electrical Products Company

El Paso, Texas
LaVergne, Tennessee
Mebane, North Carolina
Mt. Sterling, Kentucky
Scottsville, Kentucky
Tipp City, Ohio

Water Products Company

Ashland City, Tennessee
Charlotte, North Carolina
Cookeville, Tennessee
El Paso, Texas
Florence, Kentucky
Franklin, Tennessee
Johnson City, Tennessee
McBee, South Carolina
Renton, Washington