

A. O. SMITH CORPORATION

Statement of Earnings

(condensed consolidated financial statements -
dollars in millions, except share data)
(unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	<u>2022</u>	<u>2021</u>	<u>2022</u>	<u>2021</u>
Net sales	\$ 965.9	\$ 859.8	\$ 1,943.6	\$ 1,628.8
Cost of products sold	<u>631.5</u>	<u>538.4</u>	<u>1,267.6</u>	<u>1,018.8</u>
Gross profit	<u>334.4</u>	<u>321.4</u>	<u>676.0</u>	<u>610.0</u>
Selling, general and administrative expenses	166.7	173.1	346.5	339.6
Interest expense	2.1	0.9	3.6	1.9
Other expense (income)	<u>0.3</u>	<u>(3.9)</u>	<u>4.0</u>	<u>(8.9)</u>
Earnings before provision for income taxes	<u>165.3</u>	<u>151.3</u>	<u>321.9</u>	<u>277.4</u>
Provision for income taxes	<u>39.1</u>	<u>33.1</u>	<u>75.9</u>	<u>61.5</u>
Net earnings	<u>\$ 126.2</u>	<u>\$ 118.2</u>	<u>\$ 246.0</u>	<u>\$ 215.9</u>
Diluted earnings per share of common stock⁽¹⁾	<u>\$ 0.81</u>	<u>\$ 0.73</u>	<u>\$ 1.56</u>	<u>\$ 1.33</u>
Average common shares outstanding (000's omitted)	156,632	161,732	157,470	162,256

(1) Earning per share amounts are calculated discretely and, therefore, may not add up to the total due to rounding.